





"To address the unprecedented challenges that lie ahead, the food system needs to change more radically in the coming decades than ever before, including during the Industrial and Green revolutions".

(UK Food and Farming Foresight, 2011)

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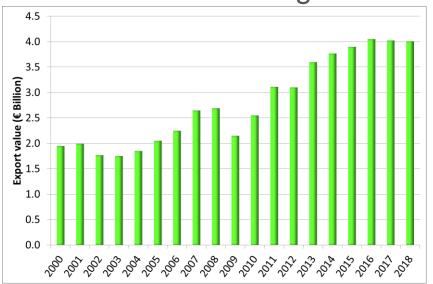








# **Business Case** for agriculture



**Employment:** 

**Agri-Food: 173,000** 

ICT: 105,000

**Exports:** 

Agri-Food: €13.6b

**ICT**: €72b

10<sup>th</sup>

largest dairy exporter

2<sup>nd</sup>

largest ICT exporter



Top ten indigenous Irish companies



# The Big Challenges



Reduce emissions by PARIS2015
UN CLIMATE CHANGE CONFESENCE COP21. CMP11







### **Vision**

Agent of sustainable growth for the Irish dairy and Agri-Tech industry by being a world leader in fundamental and translational research for precision pasture-based dairying.



Surge in sustainable competitiveness



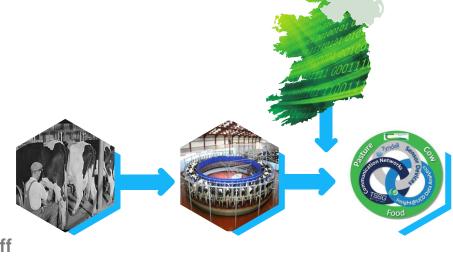
Cement and build academicindustry relationships



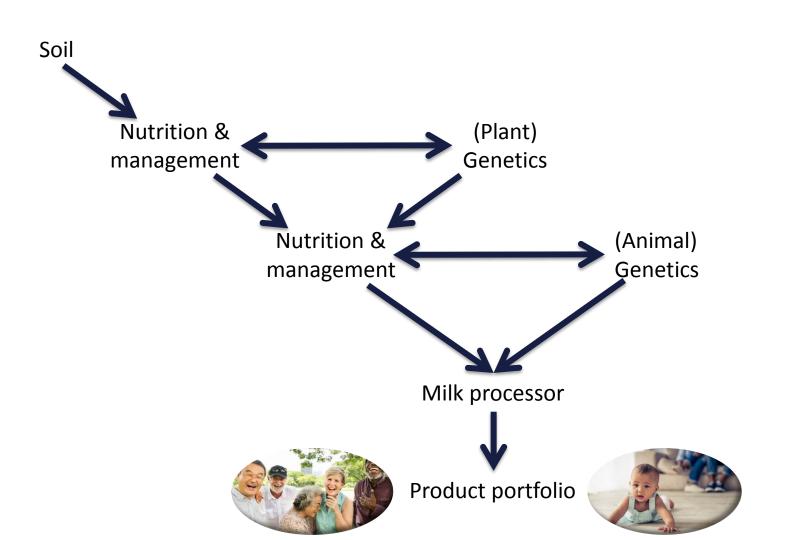
Address societal challenges

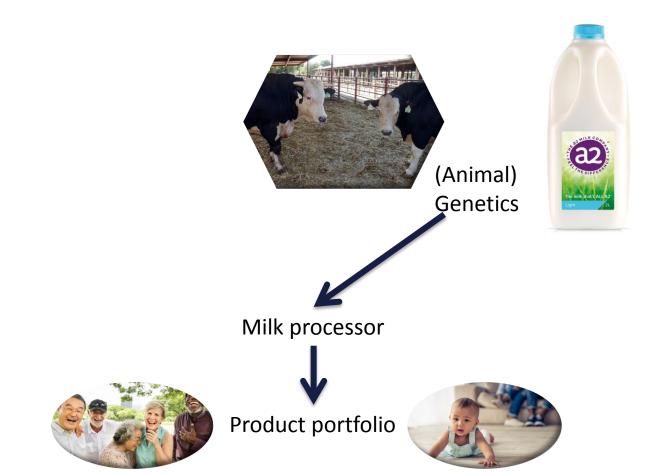


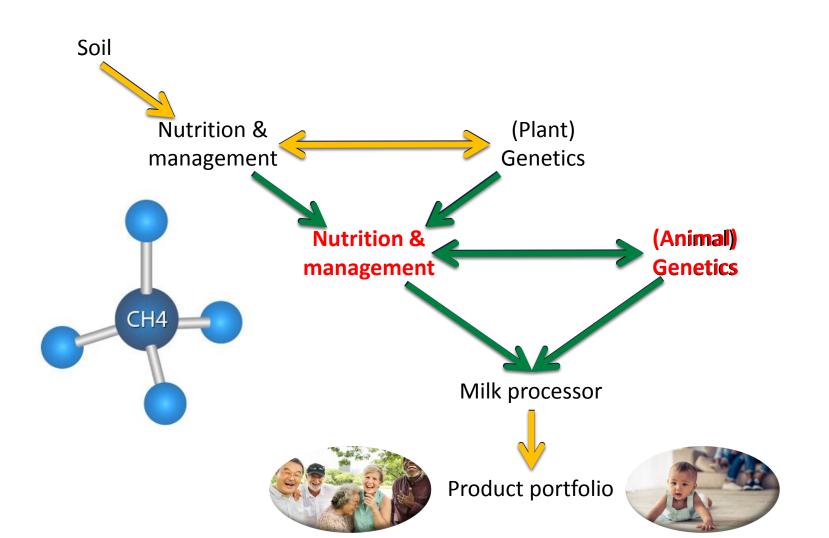
**Create a new Agri-Tech industry populated with highly trained staff** 



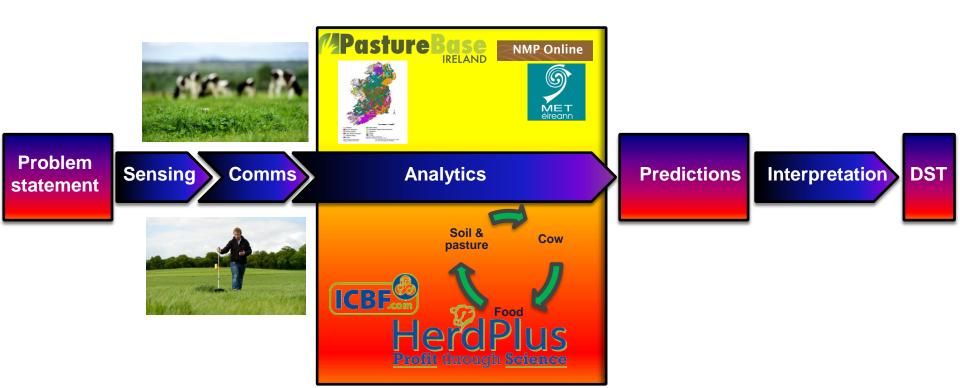






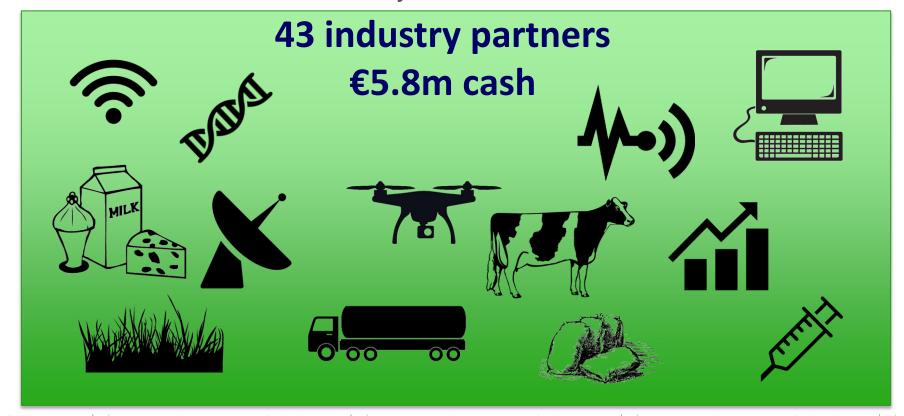


# Where pasture meets animal





# Industry involvement







# **Business model(s)**



### **Users**

- Farmers
- Milk processors
- Service providers
- Regulators
- Others?
- Deployment strategies



### **Justifications**

- Better decision making
- Increased efficiency and profitability
- License to sell
- Unique selling point



### Models of use

- Disposable / permanent / modular
- Farmer owned
- Leasing
- Warranty based
- Service providers
- · "Enforced"



#### **Beneficiaries**

- Rural communities
- Consumers
- Society as a whole
- Upstream and downstream industries
- New markets



OUTPUT



**Human capital** 



**IP** 



Companies



**Scientific papers** 







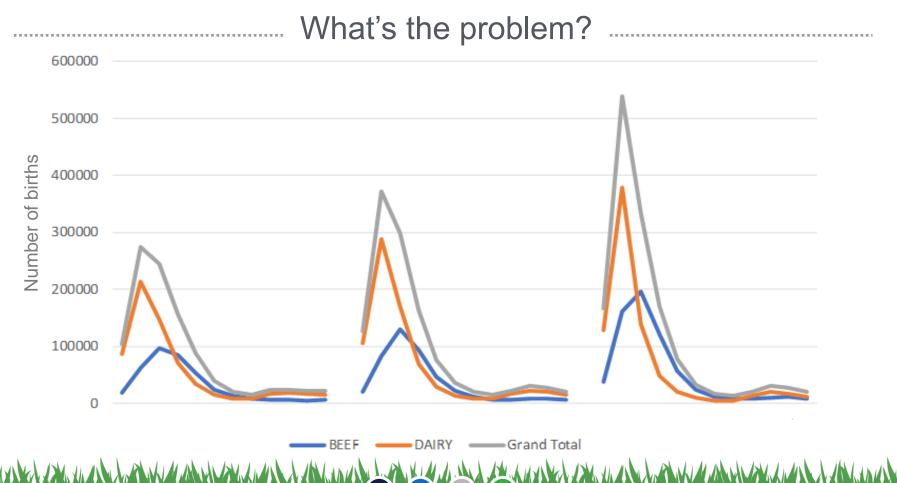




......Circular (bio)economy .....

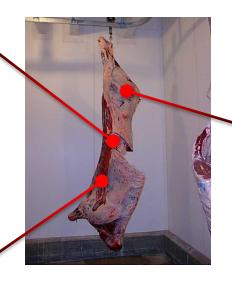
Creates a closed-loop pattern in the economy, which effectively reduces the release of waste material into the environment

A key component is thinking about 'waste' in a different way, not as something to be discarded but as something to be re-purposed.



# The "Goldilocks" problem

Carcass weight				
Too light	Too heavy			
Steak too small	Excessive trimming			
Poor dilution				
Poor return	<b>Economic/environmental cost</b>			



Poor carcass conformation

Poor yield of high value cuts

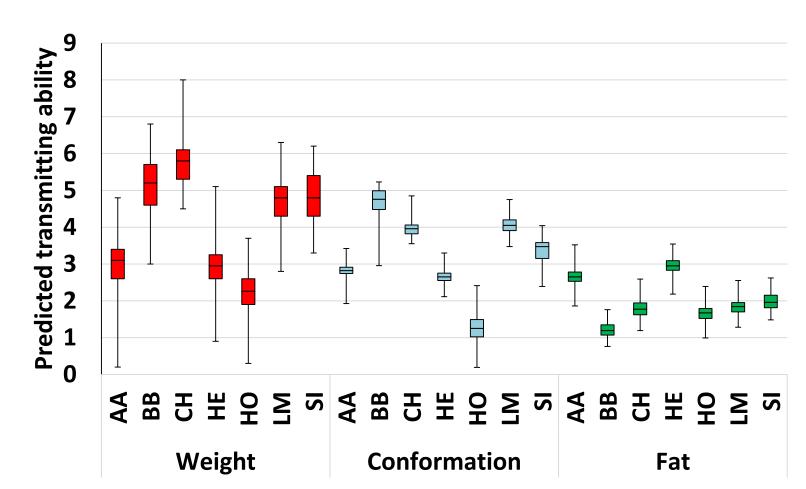
**Poor return** 

Carcass fat				
Too lean	Too fat			
Not appealing	Excessive trimming (labour)			
Poor return	<b>Economic/environmental cost</b>			

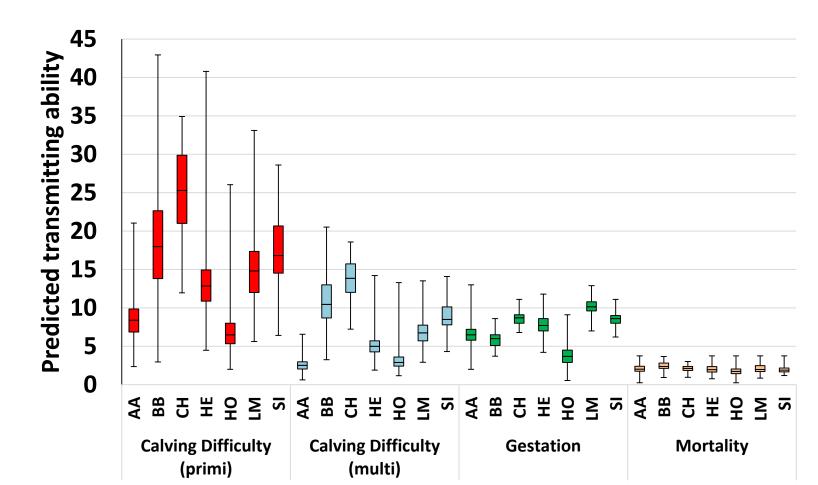
## Carcass metrics (dairy dams)

Breed	N bulls	Carcass wt	% <280 kg	Carcass conf	% <o=< th=""></o=<>
LM	25	334	10%	7.0	1%
ВВ	29	351	8%	7.8	2%
AA	35	295	32%	5.6	12%
HE	31	316	27%	5.5	17%
NR	10	307	29%	4.2	62%
FR	117	309	26%	4.5	51%
НО	509	303	31%	3.6	74%
JE	50	255	66%	3.3	84%

### Within-breed variability (carcass)



### Within-breed variability (calving)



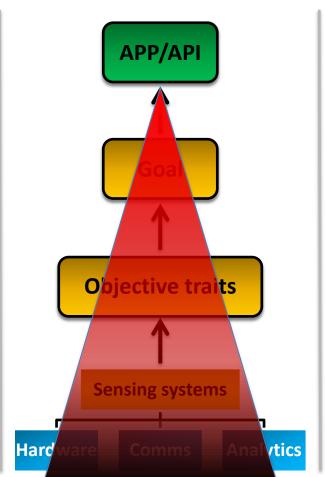
### **Indexes**

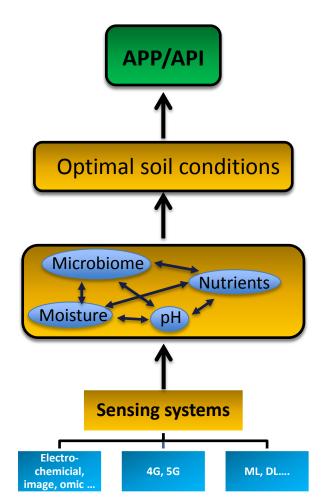
Optimal deployment strategy and business model

What is the purpose?

What traits constitute this and what is their relative importance?

How can these measures be generated?





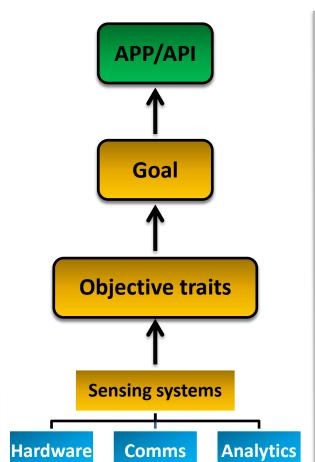
Indexes

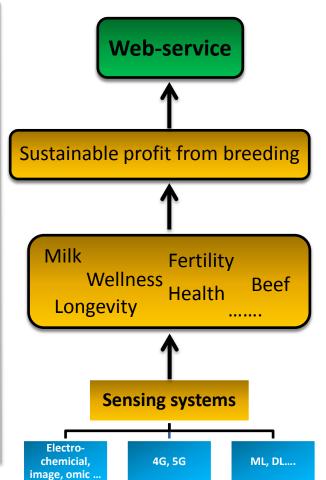
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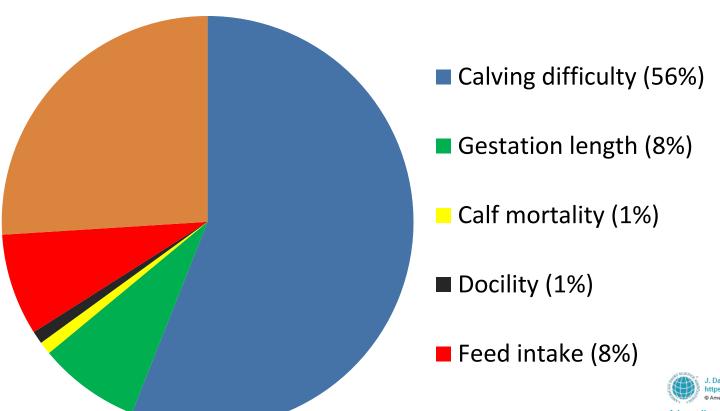
How can these measures be generated?





## **Dairy-Beef index**

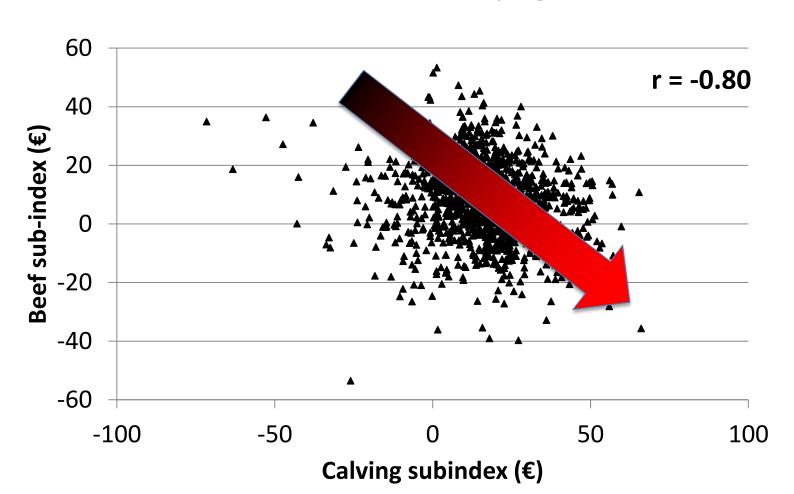
Carcass (26%)



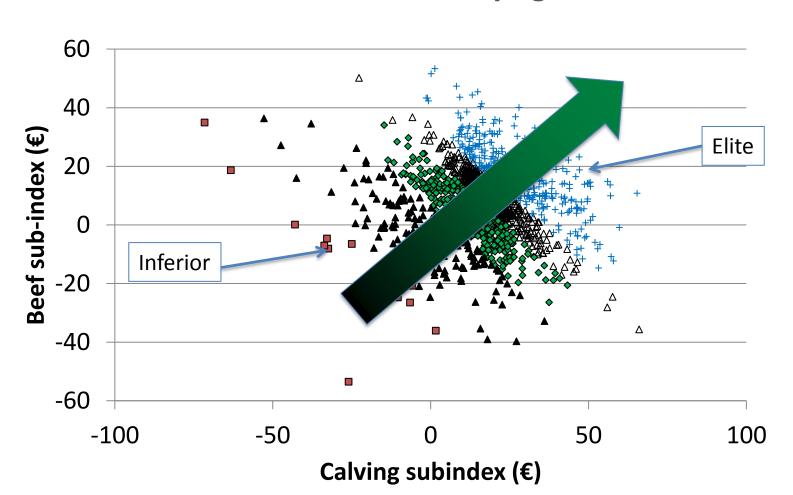


A breeding index to rank beef bulls for use on dairy females to maximize profit

D. P. Berry<sup>1</sup> P. R. Amer<sup>2</sup> R. D. Evans, <sup>3</sup> T. Byrne, <sup>2</sup> A. R. Cromie, <sup>3</sup> and F. Hely<sup>2</sup> <sup>1</sup> Teagate, Aminal and Grassland Research and Innovation Centre, Moorepark, Fermoy P61 P302, Co. Cork, Ireland <sup>3</sup> Abaculio Ltd., Dunedin 9016, New Zealand <sup>3</sup> This Cattle Breding Federation, Highfield House, Shinagh, Bandon P72 X050, Co. Cork, Ireland What the index is trying to do



# What the index is trying to do



# Dairy-beef index v status quo

Index	Calv diff (%)	Gest (d)	Calf mort (%)	: Carc weight (kg)	Carc conf (1-15)	Carcass fat (1-15)	DMI (kg)	% not reaching conf thres	% not reaching weight thres
Status quo	<b>0.01</b> (0.27)	<b>-2.5</b> (0.53)	<b>-0.26</b> (0.55)	- <b>3.4</b> (8.57)	<b>0.62</b> (0.21)	- <b>0.18</b> (0.18)	<b>0.03</b> (0.09)	<b>21</b> (6)	<b>10</b> (5)
Dairy-Beef index	<b>3.4</b> (1.42)	<b>-0.02</b> (1.63)	<b>-0.15</b> (0.56)	<b>24.1</b> (6.45)	<b>2.14</b> (0.56)	<b>-0.33</b> (0.36)	<b>-0.39</b> (0.33)	<b>9</b> (4)	<b>2</b> (1)

# Dairy-beef index – Launched 21st Jan 2019





The Dairy Beef Index (DBI) is a breeding goal for Irish dairy and beef farmers to promote high quality beef cattle bred from at slaughter yet, they have minimal consequences on the calving difficulty or gestation length of the dairy cow.

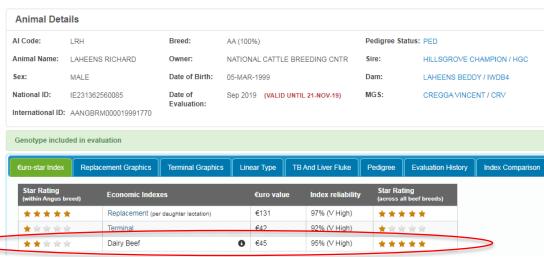
Dairy Beef Bull Lists (September 2019)

- Dairy Beef Index Active AI Bull List (>100 calvings in dairy herds) Sept 2019
- Dairy Beef Index ALL AI Bulls (>30 Calvings in dairy herds) Sept 2019



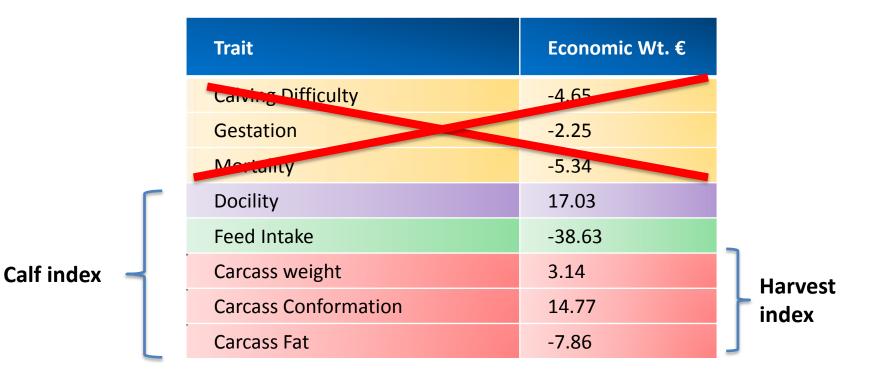


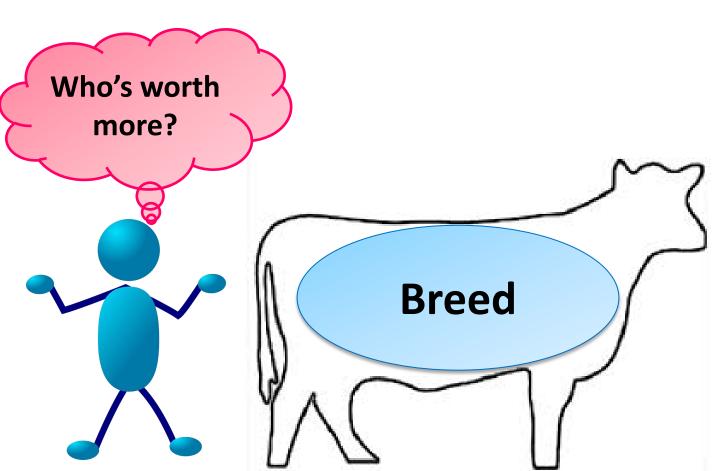
#### Irish Cattle Breeding Federation

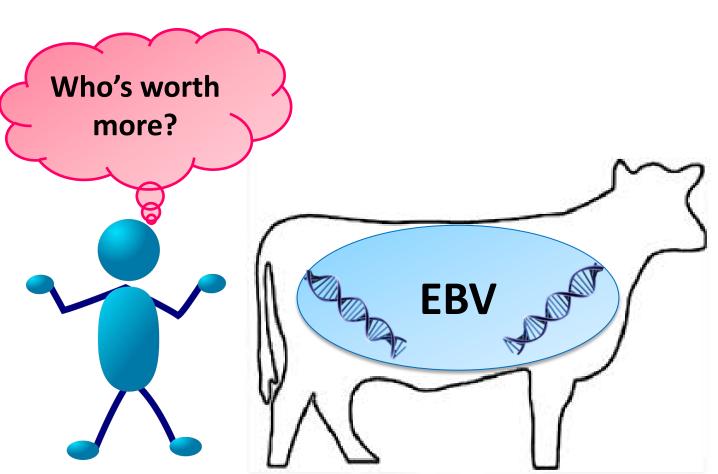


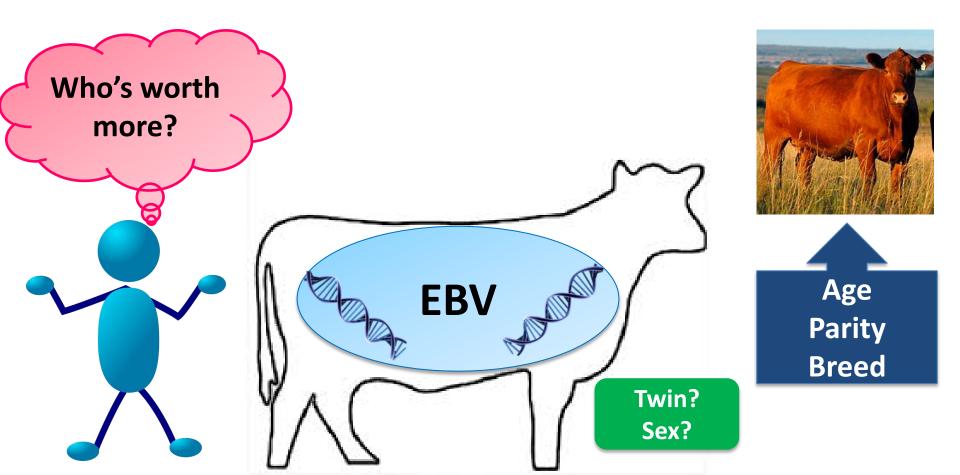


# Breeding index $\rightarrow$ sale index



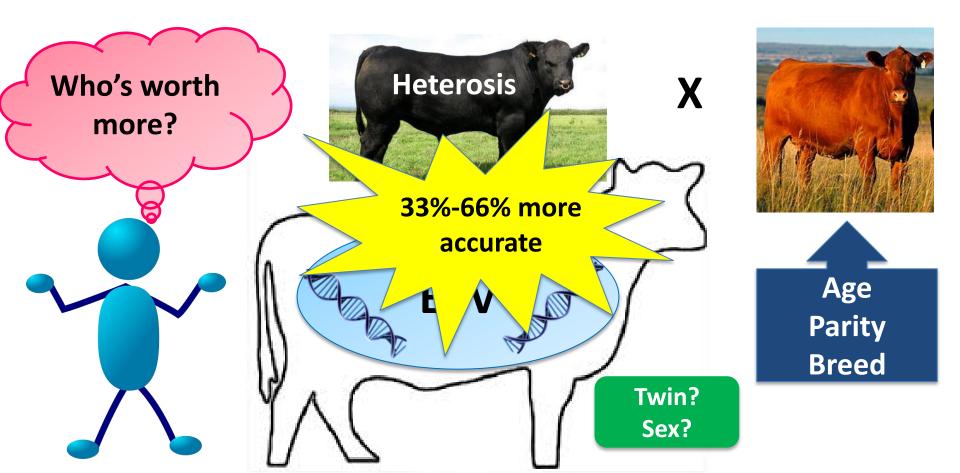




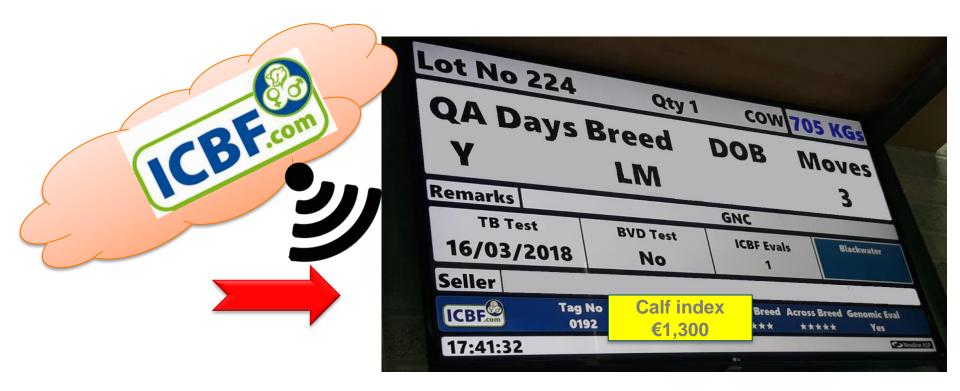


effects to rank young growing cattle on expected market value<sup>1</sup>

F.L. Dunne $^{+\uparrow}_{\infty}$  R. D. Evans $^{\ddagger}$ , M.M. Kelleher $^{\ddagger}$ , S.W. Walsh $^{\dagger}$  and D. P. Berry $^{*1}$ 



# Application of Indexes



# Application of Indexes





# Circular take home message

